MediExcel
HEALTH PLAN

Small Group Sales Bonus
Earn Up To $100 Per Enrolled Employee!

Brokers earn more when leading with MediExcel Health Plan! **NEW** Small Group Sales with effective dates of 04/01/19 – 09/01/19 qualify.

Step 1 – Sell a New Small Group with 6 Enrolled Employees or more.

Step 2 – Small Group's effective date must be within 04/01/19 – 09/01/19.

Step 3 – Earn up to $100 bonus for each employee enrolled.

# of Enrolled Employees	Bonus Per Enrolled Employee
6-14	$25
15-24	$50
25+	$100

Ancillary Sales Bonus:
Groups that qualify for this bonus can also earn an extra **$10 bonus** per employee when the employee enrolls in the following three Plans: **MediExcel Medical**, **Dental D200** and **Vision V100**.

Additional Program Details:
1. This bonus program is limited to fully insured medical groups.
2. The enrolled employee counts will be derived from the medical plan only and will be based on the number of enrolled medical employees as of the group's effective date for eligible case. In addition, the employee must remain enrolled for at least two months. MediExcel Health Plan's determination of group and enrolled employee count is final.
3. All bonus payments will be made to the broker or agency to which the commissions are paid. The bonus will be paid after 60 days from effective date and when all information required for verification of enrollment data and calculation of the bonus is available.
4. General Agents are not eligible for the bonus.
5. Cases transferring group segment from another MediExcel Health Plan Group case will not be considered new business for this program.
6. Broker of Record changes on existing MediExcel Health Plan cases will not be credited as new business for this bonus program.
7. This Bonus Program is offered at the sole discretion of MediExcel Health Plan and can be terminated or modified by MediExcel Health Plan at any time and without notice.

www.mediexel.com | (619) 421-1659